

## Where To Download Nail It Then Scale Nathan Furr

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## **Nail It then Scale It: The Entrepreneur's Guide to ...**

Nail It Then Scale It by Nathan Furr and Paul Ahlstrom has become my favorite project guide, especially since the Big Idea Canvas, a companion worksheet and online course based on the book, was created by Paul a couple of years ago. Understanding the customer pain, market potential and developing solutions has never been easy.

## **Nail It Then Scale It by Nathan Furr - Goodreads**

From Thomas Edison to Steve Jobs, the "nail it then scale it" method is based on pattern recognition of the timeless principles and key practices used by successful entrepreneurs to repeatedly innovate. These processes and principles have now been distilled into a handbook to guide entrepreneurs and innovative product managers to victory.

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Nail It then Scale It (2011) is your guide to perfecting your business plan and expanding your company. These blinks outline the process of creating innovative products that solve problems, targeting and communicating with the right markets and refining your strategy before scaling your business.

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At the core, Nail It then Scale It argues that entrepreneurs aren't born, they are made, but they are made by following a process very different than most of us intuitively follow. At the core ...

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